

Product Profile



For financial advisers only

This document is intended as a product summary only and is not designed to encompass all the product details or terms and conditions. Before offering advice relating to this product, please read the full literature suite including the *Brochure, Key Features, Investment Guide* and *Terms and Conditions*.

Description

Quantum is an off-shore regular premium savings contract issued by RL360 Insurance Company Limited (RL360°) in the Isle of Man.

Applicants

Applications can be made by individuals (on a single or joint ownership basis), companies or trustees. Individual applicants must be at least 18 years old at the application stage. There is no maximum age.

Policy type

Issued as either a life assurance or a capital redemption policy. The policy basis cannot be changed once the policy has been issued.

Segmentation

Quantum can be issued as a single policy or 100 sub-policies.

Minimum premiums

| Monthly premiums | | | Additional single premiums |
|------------------|--------------|------------|----------------------------|
| Policy currency | Premium term | | |
| | 5-9 years | 10 years + | |
| GBP | 400 | 200 | 5,000 |
| EUR | 480 | 240 | 6,000 |
| CHF | 600 | 300 | 7,500 |
| USD | 640 | 320 | 8,000 |
| AUD | 720 | 360 | 9,000 |
| HKD | 5,000 | 2,500 | 62,500 |
| JPY | 68,000 | 34,000 | 850,000 |

Allocation rates

Depending on the size of premium, allocation rates vary between 100% and 102% as shown in the following table:

| Ccy | Monthly premium - Allocation rate | | |
|-----|-----------------------------------|-------------------|-----------|
| | 100% | 101% | 102% |
| GBP | 200 to 549 | 550 to 949 | 950 + |
| EUR | 240 to 649 | 650 to 1,149 | 1,150 + |
| CHF | 300 to 799 | 800 to 1,449 | 1,450 + |
| USD | 320 to 849 | 850 to 1,499 | 1,500 + |
| AUD | 360 to 949 | 950 to 1,699 | 1,700 + |
| HKD | 2,500 to 6,649 | 6,650 to 11,699 | 11,700 + |
| JPY | 34,000 to 89,999 | 90,000 to 159,999 | 160,000 + |

93% of each additional single premium will be allocated to the purchase of accumulation units.

Premium indexation

Clients can choose to increase their original premium by 5% or 10% per year.

Payment options

| Method | Monthly | Quarterly | Half yearly | Yearly |
|------------------------------|---------|-----------|-------------|--------|
| Credit Card/ Visa Debit Card | Yes | Yes | Yes | Yes |
| Direct Debit (GBP*) | Yes | Yes | Yes | Yes |
| Standing Order | Yes | Yes | Yes | Yes |
| Telegraphic Transfer | No | No | Yes | Yes |
| Cheque | No | No | Yes | Yes |

* UK and Channel Island bank accounts only

Premium incentive

To qualify, the premium term must be a minimum of 10 years and the amount paid must be equal to or greater than the monthly amounts shown in the table below.

| Ccy | Minimum premium to qualify per month | Monthly premium multiplier based on premium term | | | | |
|-----|--------------------------------------|--|-------------|-------------|-------------|-------------|
| | | 5 - 9 yrs | 10 - 14 yrs | 15 - 19 yrs | 20 - 24 yrs | 25 - 30 yrs |
| GBP | 300 | 0 | 1.5 | 3 | 4.5 | 6 |
| EUR | 360 | | | | | |
| CHF | 450 | | | | | |
| USD | 480 | | | | | |
| AUD | 540 | | | | | |
| HKD | 3,750 | | | | | |
| JPY | 51,000 | | | | | |

The premium incentive will purchase initial units.

An increase to the regular premium may also qualify for an incentive. Refer to the *Key Features* for details.

Premium incentives are subject to a 100% surrender charge if the policy (or sub-policies if applicable) is surrendered within 5 years of the incentive being applied to the policy.

You can count on us

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Loyalty bonus

The loyalty bonus will be 0.25% of the final regular premium fund value multiplied by the number of years that premiums are paid in full – subject to a minimum premium term of 10 years and a maximum of 30 years.

| Premium term (years) | 5 – 9 | 10 | 15 | 20 | 25 | 30 |
|----------------------|-------|------|------|------|------|------|
| Loyalty bonus (%) | 0 | 2.50 | 3.75 | 5.00 | 6.25 | 7.50 |

The full list of bonuses can be viewed in the *Terms and Conditions*. Any years where the policy is on a premium holiday, or is made paid up, will not count.

The loyalty bonus does not apply to any additional single premiums.

Number of funds allowed

There is no restriction to the number of funds that can be held if you or your clients register for online fund switching. If you do not have online access, the maximum number of funds that can be held is 10.

Investment options

Direct access to over 310 funds. Please refer to the *Investment Guide* for further information.

Premium flexibility

Premium increases: Allowed on any premium due date.

Premium decreases: Allowed on any premium due date but cannot be reduced below the minimum premium or during the initial allocation period.

Premium holiday

Up to 2 years allowed following completion of the original initial allocation period where the fund value is above USD8,000 (or currency equivalent).

Paid up

Allowed once policy has completed the initial allocation period and the fund value is above USD8,000 (or currency equivalent).

Where the status of a policy has changed to either premium holiday or paid up, the standard charges will continue to apply with the exception of the policy fee which will increase.

Initial allocation period

Dependent upon the premium term of the policy as shown in the table below:

| Premium term (years) | 5-18 | 19 | 20 | 21 | 22 | 23 | 24+ |
|------------------------------------|------|----|----|----|----|----|-----|
| Initial allocation period (months) | 18 | 19 | 20 | 21 | 22 | 23 | 24 |

During this period all regular premiums will purchase initial units. Once this period is complete, premiums will be used to purchase accumulation units.

Regular premium increases are subject to their own initial allocation period based on the length of the remaining premium term.

Charges

Initial unit charge: 0.50% per month (6% per year)

Deducted from the value of the initial units monthly in arrears. This charge will be taken throughout the premium term. At the end of the premium term all remaining initial units will be converted into accumulation units on a one for one basis.

Contract charge: 0.125% per month (1.50% per year)

Deducted proportionately from initial and accumulation units each month in arrears whilst the policy remains in-force.

Policy fee: USD8.00 per month (or currency equivalent)

Deducted monthly in arrears from accumulation units whilst the policy remains in-force.

The policy fee will increase every year in line with the Isle of Man Retail Price Index.

The policy fee will be multiplied by 3 where a policy is on a premium holiday, or the policy is made paid up.

Fund switch/premium redirection fee

Instructions to switch funds and redirect premiums are free of charge.

Underlying fund charges

Underlying funds will be subject to management charges levied by the external fund manager. Further details can be obtained from the *Investment Guide*.

Surrender charges

A policy surrendered within its initial allocation period will acquire no surrender value, in effect suffering a 100% surrender charge.

A policy or sub-policy surrendered after the initial allocation period may be subject to a surrender charge deducted as a percentage of the initial unit value. Please refer to the *Key Features* document for details.

Accumulation units are not subject to any surrender charges.

Death benefit

Life assurance option: 101% of the fund value of the policy.

Capital redemption option: Not applicable.

Important notes

For financial advisers only. Not to be distributed to, nor relied on, by retail clients.