

GUIDANCE NOTES FOR ALL RL360 PRODUCTS

This document sets out RL360's source of funds procedures, including what documentary evidence is required to support the source of funds information supplied in the Application Form.

Source of funds includes both the activity that generated the funds as well as the means through which the funds have been transferred.

The current legislation and guidance requires all Isle of Man Companies to "take reasonable measures to establish the source of funds for all customers when entering a new business

relationship". This reflects the Isle of Man's commitment to maintain the highest possible standards of business practice and to counter money laundering and the financing of terrorism.

RL360 has adopted a risk-based approach to comply with current legislation and guidance by risk rating each client as representing Standard, Higher or High risk. This depends on the product they are applying for, the jurisdiction they are based in and the jurisdiction where the payment is to be transferred from. We have categorised each jurisdiction according to their level of compliance with international regulatory standards.

Please be aware that the countries listed in this document are subject to change with immediate effect at the absolute discretion of RL360.

IMPORTANT

The inclusion of a country on this list does not signify that RL360 will accept business from that country.

RL360 reserves the right to request further documentary evidence at any time.

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1

STANDARD RISK

To qualify as standard risk business the client must be one of the following:

- applying for a regular payment plan
- applying for a lump sum investment and is both resident in a standard risk country and sending their payment from a standard risk country
- a regulated trust/pension company

For standard risk business no documentary evidence is required.

Standard Risk Countries

Standard Risk Countries			
Albania	Andorra	Anguilla	Antigua & Barbuda
Argentina	Armenia	Aruba	Australia
Austria	Azerbaijan	Bahamas	Bahrain
Bangladesh	Belgium	Belize	Bermuda
Bhutan	Bosnia and Herzegovina	Botswana	Brazil
British Virgin Islands	Brunei	Cambodia	Canada
Chile	China	Colombia	Cook Islands
Costa Rica	Cyprus	Czech Republic	Denmark
Dominica	Dominican Republic	East Timor	Ecuador
El Salvador	Estonia	Fiji	Finland
France	Gambia	Georgia	Germany
Ghana	Greece	Grenada	Guatemala
Guernsey	Guyana	Honduras	Hong Kong
Hungary	Iceland	India	Indonesia
Ireland	Isle of Man	Israel	Italy
Japan	Jersey	Jordan	Kazakhstan
Korea (South)	Kosovo	Kuwait	Latvia
Liechtenstein	Lithuania	Luxembourg	Macau
Macedonia	Malawi	Malaysia	Malta
Marshall Islands	Mauritius	Mexico	Micronesia
Monaco	Mongolia	Montenegro	Morocco
Nambia	Netherlands	New Zealand	Nicaragua
Norway	Oman	Panama	Paraguay
Peru	Poland	Portugal	Puerto Rico
Qatar	Romania	Rwanda	Saint Lucia
Saint Vincent and Grenadines	Samoa	San Marino	Saudi Arabia
Serbia	Seychelles	Singapore	Slovakia
Slovenia	Spain	Sri Lanka	Sweden
Switzerland	Taiwan	Thailand	Trinidad and Tobago
Tunisia	Turks and Caicos Islands	United Arab Emirates	United Kingdom
Uruguay	USA	Uzbekistan	Vanuatu
Vatican City	Zambia		

HIGHER RISK

Documentary evidence of source of funds must be supplied for higher risk business.

A client will be categorised as higher risk if they are applying for a lump sum investment and are either:

- resident in a higher risk country; or
- sending their payment from a higher risk country

Higher Risk Countries

AfghanistanAlgeriaAngolaBarbadosBelarusBeninBoliviaBulgariaBurkina FasoBurundiCameroonCape VerdeCayman IslandsCentral African RepublicChadComorosCongo (Democratic Republic)Congo (Republic of)Cote d'Ivoire/Ivory CoastCroatiaCubaDjiboutiEgyptEquatorial GuineaEritreaEswatini (Swaziland)EthiopiaGabonGibraltarGuineaGuinea BissauHaitiIraqJamaicaKenyaKyrgyzstanLao PDR/LaosLebanonLesothoLiberiaLibyaMadagascarMaldivesMaliMauritaniaMoldovaMontserratMozambique
Burkina Faso Burundi Cameroon Cape Verde Cayman Islands Central African Republic Chad Comoros Congo (Democratic Republic) Cote d'Ivoire/Ivory Coast Croatia Cuba Djibouti Egypt Equatorial Guinea Eritrea Eswatini (Swaziland) Ethiopia Gabon Gibraltar Guinea Guinea Bissau Haiti Iraq Jamaica Kenya Kyrgyzstan Lao PDR/Laos Lebanon Lesotho Liberia Libya Madagascar Maldives Mali
Cayman Islands Central African Republic Congo (Democratic Republic) Cuba Djibouti Egypt Equatorial Guinea Eritrea Eswatini (Swaziland) Ethiopia Gibraltar Guinea Guinea Bissau Haiti Iraq Jamaica Kenya Kyrgyzstan Lao PDR/Laos Libya Madagascar Maldives Mali
Congo (Democratic Republic)Congo (Republic of)Cote d'Ivoire/Ivory CoastCroatiaCubaDjiboutiEgyptEquatorial GuineaEritreaEswatini (Swaziland)EthiopiaGabonGibraltarGuineaGuinea BissauHaitiIraqJamaicaKenyaKyrgyzstanLao PDR/LaosLebanonLesothoLiberiaLibyaMadagascarMaldivesMali
(Democratic Republic) Cuba Djibouti Egypt Equatorial Guinea Eritrea Eswatini (Swaziland) Ethiopia Gabon Gibraltar Guinea Guinea Bissau Haiti Iraq Jamaica Kenya Kyrgyzstan Lao PDR/Laos Lebanon Lesotho Liberia Libya Madagascar Maldives Mali
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Gibraltar Guinea Guinea Bissau Haiti Iraq Jamaica Kenya Kyrgyzstan Lao PDR/Laos Lebanon Lesotho Liberia Libya Madagascar Maldives Mali
Iraq Jamaica Kenya Kyrgyzstan Lao PDR/Laos Lebanon Lesotho Liberia Libya Madagascar Maldives Mali
Lao PDR/Laos Lebanon Lesotho Liberia Libya Madagascar Maldives Mali
Libya Madagascar Maldives Mali
Mauritania Moldova Montserrat Mozambique
Nepal Niger Nigeria Pakistan
Palestine Papua New Guinea Philippines Russia
Sao Tome and Principe Senegal Sierra Leone Soloman Islands
Somalia South Africa South Sudan Sudan
Suriname Syria Tajikistan Tanzania
Togo Turkey Turkmenistan
Uganda Ukraine Venezuela Vietnam
Yemen Zimbabwe

HIGH RISK

Where the client is classified as a PEP (politically exposed person) they must supply both source of funds evidence and also their entire source of wealth by completing the supplementary "source of wealth" form.

SUGGESTED DOCUMENTARY EVIDENCE FOR SOURCE OF FUNDS FOR HIGHER OR HIGH RISK CATEGORISED BUSINESS

Generic description of Source of Funds	Details required in application form	Additional documentation	
Lottery/betting/	Date of win	Letter from relevant organisation (Lottery headquarters/betting shop/casino)	
casino win	Total amount		
	Details of which organisation	Or	
		Certified copy of bank statement clearly showing the receipt of winnings	
		Copies of media coverage (if applicable) as supporting evidence	
Property sale	Address of property	Signed letter from solicitor	
	Date of sale	Or	
	Total amount received	Signed letter from estate agent (if applicable)	
		Or	
		Certified copy of completion contract	
Inheritance	Received from	Grant of Probate (with a copy of the will) which	
	Relationship to benefactor	must include the value of the estate. Or Solicitor's letter	
	Date received		
	Total amount received		
Company sale	Name of company	Signed letter from a solicitor	
	Date of sale	Or	
	Total amount received	Signed letter from regulated accountant	
	Principal activity of company	Copies of media coverage (if applicable) as	
	Applicant's share of sale proceeds	supporting evidence	
Geared Ioan	Date of loan	Certified copy of loan agreement	
	Total amount	Or	
	Name and nature of loan provider	Certified copies of loan statements	
Gift	Date received	Letter from Donor confirming details of gift and acknowledging the source of the donated funds	
	Total amount received	Verification of the identity of Donor	
	Reason for gift Relationship to benefactor	Donor's source of funds - requirements of evidence	
		as stated above for each source of funds given.	
Income from Employment	Annual income for the last 2 years	Last 3 months' payslips	
Normal and/or bonus	Name of employer	Or	
	Nature of employers business	Confirmation from employer of income	
		Or	
		Copy of recent accounts if self employed	
		Or	
		Bank statement that clearly shows receipt of the most recent three months' regular salary payments from the named employer.	

Generic description of Source of Funds	Details required in application form	Additional documentation	
Other income	Nature of the Income	Dependent of source of other income	
	From who Total amount received Date received	e.g. Maintenance payment: then copy of court order	
		Or	
		Certified copies of supporting documentation	
		Or	
		Signed letter detailing funds from a regulated accountant	
Sale of shares	Date funds received	Certified copy of redemption certificate	
	From which company		
	How long held		
	Total amount received		
Maturing investments	Date funds received	Certified copy of closing statement	
or policy claim	From which company	Or	
	Total amount received	Letter confirming surrender	
Compensation payment	Date received	Solicitor's letter	
	Total amount received	Court order	
	Reason for payment		
Company profits	Company profits for the last 2	Copy of the latest accounts or letter from regulated accountant giving details of company profits over the last 2 years	
	years		
	Industry company operates in	the last 2 years	

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5



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