

«POLICYHOLDER_NAME»
«Address_1»
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«Country»

1 September 2015

Dear «SALUTATION»

Fund notification that requires your attention. You may wish to take some action.

Subject – Closure of the SPILA Bonus Growth Range of Funds

Policy number - «PLAN_NAME» «POLICY_NO»

We are writing to advise you that we will be closing the Scottish Provident International (SPI) Bonus Growth range of funds on 1st December 2015. The closures are in accordance with your policy Terms and Conditions.

As you invest in one or more of these funds in your RL360° policy, we are writing to let you know what this means to you and your policy.

Why we are closing the funds?

The Bonus Growth funds were designed in the early 1990's with the objective of providing a sliding scale investment between equity and guaranteed growth investments (UK or US Government issued treasury gilts) over time, and locking in equity growth by switching more of the fund into gilts as it progresses towards its guarantee year. Over the years the equity markets have become increasingly volatile, interest rates have fallen significantly and at the same time the Bonus Growth funds have declined in size. With this in mind it is becoming increasingly limiting for the investment managers to manage the Bonus Growth funds according to their intended investment objectives. The RL360° Investment Committee have considered this situation and have determined that it is in the best interest of investors to close these funds, and instead allow policyholders the opportunity to invest in funds that have far broader investment potential.

Your policy provides you with access to a comprehensive range of SPI internal funds, including global equity, single country equity, managed, fixed interest and cash funds, and you can choose to invest in any one or more of these funds should you wish to diversify your portfolio.

What happens now?

On 1st December 2015 the Bonus Growth Funds will close. At this time, if you are still invested in Bonus Growth, we will automatically switch your holdings to either the SPI Sterling Balanced Managed Fund, or the SPI US Dollar Balanced Managed fund, depending on the denomination of the Bonus Growth fund you currently hold. This switch will be conducted free of charge on your behalf. Any regular premiums you currently pay into the fund will also be redirected. The Annual Management Charge of 1% is the same across the Bonus Growth and the SPI Managed Funds.

Objective of the SPI Balanced Managed Funds

The Balanced Managed funds invest in a combination of bond and global equity investments with the objective of achieving medium to long-term capital growth. Due to the greater focus on equity investment, the Balanced Managed funds are slightly higher risk than their Cautious counterpart - which is available to you should you decide - but the fund spreads risk efficiently through a well-diversified portfolio of assets, and we feel the Balanced mandates are the most closely matched option to Bonus Growth. There are also Sterling and US Dollar Adventurous Managed funds available for the more speculative investor.

1% Bonus

On 1st December 2015, when we close the Bonus Growth funds, we will automatically apply a 1% bonus to your fund value on transfer to the Balanced Managed Funds as a thank you for continuing to invest with RL360^o.

Alternative fund choice

If you are not happy with your holding being transferred into the Balanced Managed fund then you can choose to switch into any other fund from the SPI Internal Funds range, free of charge.

Information about the SPI Internal Funds range can be found in the 'Downloads' section of our website at: www.rl360.com/bonusgrowth

Here you will find a product specific *Investment Guide* detailing the current menu of funds available, a *Fund Performance Bulletin* and a *Switch Form* which you can complete with your new fund choice and return to us for processing. Please also remember to redirect any regular premiums if you are currently paying premiums into the Bonus Growth Funds.

Alternatively, if you are a registered user of our Online Service Centre and fund switching facility, you can conduct switches online fast and efficiently, and make changes to the direction of your regular premium payments.

At this point, we would recommend that you speak to your financial adviser to discuss your investment options.

What if I have a query?

Should you have any questions about your policy please contact your financial adviser in the first instance. For general queries our Customer Service Team can be contacted by telephone on +44 (0)1624 681682 or by email at csc@rl360.com and they will be pleased to assist you further.

Kind regards,



Natalie Hall
Director of Marketing

cc. «SERVICING_AGENT_NAME»