#### Financial Adviser details

<Financial Adviser name>

<Address 1>

<Address 2>

<Address 3>

<Address 4>

<Address 5>

<Address 6>

<Address 7>

<Address 7> 25 April 2018

Dear <Salutation>

<Policyholder name>

<Address 1> <Address 2>

<Address 3>

<Address 4>

<Address 5> <Address 6>

### M&G FUND MERGER AND IMPACT ON YOUR RL360 POLICY - <PRODUCT> <POLICY NUMBER>

M&G have announced that they will be merging their M&G Global Leaders Fund ("the merging fund") into their M&G Global Themes Fund ("the receiving fund") on 25 May 2018. Your RL360 policy invests in the merging fund so we wanted to make you aware of the action we will be taking and explain your options for switching to a different fund if you prefer.

### Reason for the merger

The fund manager of the merging fund, Aled Smith, will be leaving M&G in May 2018. M&G conducted a review in order to determine who should run the fund after Aled's departure and concluded that Jamie Horvat, manager of their Global Themes Fund, would be best placed to do this. However, as their Global Leaders Fund and their Global Themes Fund have similar characteristics, M&G feel that running two funds with similar mandates by the same fund manager could be confusing for investors, so they have decided to merge the two funds.

### How the merger impacts your policy

The receiving fund is not in the fund range available to you, so on 22 May 2018 we will be switching your holdings, and redirecting regular premiums where applicable, into an alternative fund as follows:

Merging fund	Alternative fund
M&G Global Leaders A Acc GBP	Fundsmith Equity R Acc GBP
M&G Global Leaders A Acc USD	Janus Henderson Global Equity R Acc USD
M&G Global Leaders A Acc EUR	Janus Henderson Global Equity R Acc EUR

Once the switch has taken place you will receive a confirmation letter detailing your new holdings. Please be aware that you will receive a different number of units, as the new fund has a different unit price. A summary of these funds can be found in the table overleaf.

### Your options

If you are happy to continue investing in the alternative fund, you don't need to do anything. However, if you would prefer to switch to a different fund, it's free of charge and very easy to do. You may want to discuss the options with your financial adviser before deciding.

# **Switching funds**

Visit the interactive fund centre for your product at <a href="www.rl360.com/fundcentres">www.rl360.com/fundcentres</a> to help you decide on a new fund. After that choose one of the following options:

Switch online	Send us your changes
,	the fund centre page, complete it and fax or post it back to us

If you have questions regarding this letter or any general queries, please get in touch. Call our Customer Service Team on +44 (0)1624 681682 or send an email to csc@rl360.com and one of our team will be happy to help.

Kind regards

Andrew Dudgeon

Product and Investment Marketing Manager

<cc servicing adviser>

# **SUMMARY OF MERGING FUND AND ALTERNATIVE FUND DETAILS**

	Merging fund details	Alternative fund details		
Fund name	M&G Global Leaders	Fundsmith Equity	Janus Henderson Global Equity	
Investment objective	The objective of the Fund is to maximise long term total return (the combination of income and growth of capital). The Fund invests in a wide range of global equities issued by companies that the fund manager considers to be, or have the potential to be, leading in their field in terms of improving shareholder value.	The fund's objective is to achieve long term growth in value, investing in shares of companies on a global basis. The fund's approach is to be a long-term investor in its chosen stocks and it will not adopt short-term trading strategies. The fund aims to invest in businesses:  • that can sustain a high return on operating capital employed;  • whose advantages are difficult to replicate; • which do not require significant borrowing to generate returns;  • with a high degree of certainty of growth from reinvestment of their cash flows at high rates of return;  • that are resilient to change, particularly technological innovation;  • whose valuation is considered to be attractive; The fund will not invest in derivatives nor hedge any currency exposure.	The Fund aims to achieve above average long-term capital growth, in excess of long-term capital growth that is typically achieved from global equity markets. The Fund will invest principally in a concentrated portfolio of global securities with a bias to those companies that have developed strong franchises and competitive advantages. These companies witypically operate in markets that the Investment Manager believes will offer sustainably high levels of growth.	
Sector	Equity Global	Equity Global	Equity Global	
Annual Management Charge	1.50%	1.50%	1,50%	
Risk and reward rating (1 being low, 7 being high)	5	5	5	
GBP currency performa	nce and charges information as at 3	1 March 2018		
Ongoing Charge *	1.67%	1.56%	-	
3 Year Annualised Performance	10.46%	17.09%	-	
3 Year Standard Deviation **	13.99%	12.03%	-	
USD currency performan	nce and charges information as at 3	1 March 2018		
Ongoing Charge *	1.92%	-	1.71%	
3 Year Annualised Performance	8.32%	-	10.59%	
3 Year Standard Deviation **	13.15%	-	11.82%	
EUR currency performan	nce and charges information as at 3	1 March 2018		
Ongoing Charge *	1.92%	-	1.71%	
3 Year Annualised Performance	3.48%	-	5.71%	
3 Year Standard Deviation **	14.05%	-	11.82%	

Information in table sourced from Morningstar®

<sup>\*</sup> Ongoing Charge includes the Annual Management Charge plus other operational expenses, so better reflects the total costs applied to the fund.

<sup>\*\* 3</sup> Year Standard Deviation – Standard deviation is a statistical measurement which, when applied to a fund, expresses its volatility, or risk. It shows how widely a range of returns varied from the fund's average return over a particular selected period; in this case a 3 year period has been selected. If a fund had an average return of 5%, and its volatility was 15%, this would mean that the range of its returns over the period had swung between +20% and -10%. The 3 Year Standard Deviation figure shows the annualised standard deviation based on the monthly rates of return of the investment option over the past 3 years ended 31 March 2018. This risk level is for reference only.